



NET SECURITY,  
PERFORMANCE,  
AGILITY, & LOW  
TOTAL COST

SEE HOW  
**MICROSEGMENTATION**  
ALIGNS EVERYONE\* **FOR**  
**LOWER RISK**

\* SECURITY AND  
RISK, APP & DEV,  
NETWORK, AND  
OPERATIONS



vmware®

# RADICALLY IMPROVE YOUR NETWORK SECURITY WITH MICROSEGMENTATION

## ◆ VMware NSX: Next-gen security platform

VMware NSX allows you to operate a *Zero-trust* network security model, via *truly viable micro-segmentation*, easy to deploy, granular abstractions, security service chaining and steering, significant reduction of complexity, improved traffic visibility, and more.

The era of monolithic or centralized systems is over, and so are the days when we could rely predominantly on "perimeter" defenses for protection against threats.

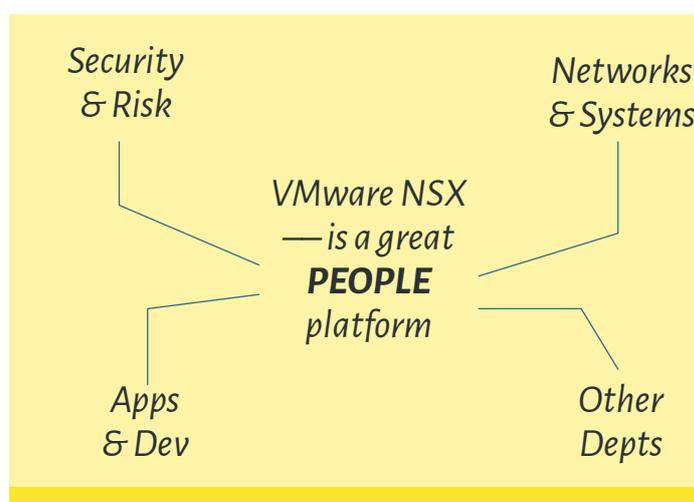
In an age of decentralization, multi-tenancy, and multiple virtual workloads, we need to design and deploy policy, infrastructure, and practices that also acknowledge lateral (aka East–West) threats to our organization. We need to do so *without* breaking performance, the budget, increasing complexity, and –hence– security risks.

VMware NSX *is* the leading next-generation platform that allows you to do this and more!

## ◆ For all your people and "points of view"

You know those days when colleagues in one department have difficulty communicating with those in another. VMware NSX can help you alleviate the challenges that arise from varying points of view, objectives, mode of operation, and tools that different functions and departments have within the organization.

VMware NSX shines as a common platform for *collaboration across functions* thanks to its service centric abstractions, a strong focus on understandable policies, a comprehensive API and service composer, and more.



## ◆ The Performance Technologies advantage

Your best choice for VMware solutions:

- Low-risk, Agile-like approach for your challenges
- Extensive VMware experience & know-how
- Outstanding track record in enterprise systems
- Your friendly, problem-solving, solution-loving, "neighborhood" engineers!

**Engineering Ethos – Business Sense – People First**

We love solving problems, are über-geeks *and* business–savvy, and we know projects are rarely perfect; things get "messy". And we're ready for it.

Our main belief is that your, and our, people, as a team, make the difference. Otherwise technology is a collection of shiny new toys and buzzwords.

# A MODULAR, **LOW-RISK** APPROACH TO EVALUATING **MIGROSEGMENTATION** FOR YOUR ORGANIZATION

**1**

## VALIDATION

Not all organizations will benefit from micro-segmentation. So, the first thing we propose is having a discussion where we will jointly explore if your infrastructure and needs make your outfit a decent candidate for deploying microsegmentation.

**2**

## HANDS-ON LAB

Try VMware NSX Hands-on Lab for a comprehensive overview of logical switching, availability, scalability, and security options of the platform in about 30'. You can, optionally, ask us for an expert NSX accredited engineer as a "co-driver" for the session.

**3**

## PRE-ASSESSMENT

This is a free assessment that analyzes network traffic within your data center to deliver insights about lateral (East-West) security risk, micro-segmentation recommendations, and opportunities to optimize network performance with NSX.

**4**

## FULL PILOT

Once you are ready, we can begin your next-generation security journey in a modular, agile-like manner, by designing and deploying VMware NSX for selected workloads and services.

# TAKE A MODERN APPROACH TO SECURITY WITH VMWARE NSX

Security in the cloud and mobile era demand a modern approach.

By embracing a new approach, organizations will be able to protect *individual* applications instead of a generalized blanket of security.

## AGILITY THROUGH AUTOMATION

Bring one-click provisioning to networking and security services—and access powerful flexibility, agility, and scale—by running the entire L2-L7 stack in software, decoupled from underlying physical hardware.

## MAKE YOUR SECURITY INTRINSIC

Deliver granular protection for your apps via micro-segmentation down to the individual workload. Create context-aware security policies per workload to defend against lateral threats in your environment.

With VMware NSX you can:

Leverage intelligent automation that recognizes individual applications and establishes a baseline for behavior and function.

Create logical boundaries around a group of application components, and then use that boundary to label the applications.

Protect individual applications with security that follows them across environments and adjusts policies as its requirements change.

## CONSISTENT MULTI-CLOUD OPS

Manage consistent networking and security policies across private and public clouds, from a single pane of glass, regardless of where your application runs – bare metal, VM, or container.

## SAVE ON BOTH CAPEX & OPEX

Lower CapEx by up to 35% by consolidating networking and security functions to a single distributed virtualization platform, and slash OpEx via simplified operations and optimized traffic flows.

DROP US  
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